



## Agent Qualification Letter

Wednesday, August 20, 2025

RE: AJ Lape

To Whom It May Concern:

This letter confirms that AJ Lape of Homesmart Realty Group , supports higher standards in real estate.

As a supporting member of Peer Reputation, this agent emphasizes quality of services to their clients and a higher commitment to professionalism, ethics, and smooth cooperation with their transaction peers.

This certification is subject to change at any time. You may verify this status directly at:

<https://www.peerreputation.com/Agent/Profile/aj-lape/302036/00ba>

Alternatively, you may verify this agent at: <http://verify.peerreputation.com>

Sincerely,



Steven Wynands  
Co-founder & CEO  
Peer Reputation LLC

1-833-Peer-Rep (1-833-733-7737)

[www.PeerReputation.com](http://www.PeerReputation.com)

11654 Plaza America Dr #659  
Reston, VA 20190



## Verified Professional Feedback for AJ Lape

The following Kudos were submitted by verified cooperating agents from closed transactions only

*"Great fella"*

- Cooperating Agent (Verified)

*"I had a really great transaction with AJ. He was fair-minded, and went out of his way for both his client and mine. Thanks, AJ!"*

- Heather Theiss (Verified)

*"Awesome response times, knowledge of the transaction process & friendly rapport."*

- Cooperating Agent (Verified)

*"AJ went above and beyond to get this transaction closed. He was great to work with!"*

- Cooperating Agent (Verified)

*"AJ, was very professional and easy to work with. Kudos for great communicator!"*

- Llanette Paredez (Verified)

*"AJ and I worked together worked together, representing our buyer and seller respectively, to successfully close a transaction. This was an older home that needed a few repairs and AJ was also quick to respond to questions or concerns we had. It is always important to work with someone easy to communicate with, and AJ was."*

- Cooperating Agent (Verified)

*"AJ was great to work with and very helpful with getting what needed to be done to close."*

- Kristin Contreras (Verified)

*"Great to work with. Lets do it again."*

- Cooperating Agent (Verified)

*"Great transaction. Thanks!"*

- Amanda Hagen (Verified)

*"Thanks AJ! This was an easy transaction with open lines of communication."*

- Cooperating Agent (Verified)