

# Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190



You are the Top 8%

## Heather Crosby, You're a Reputable Agent!

Hi Heather Crosby,

Congratulations on achieving your qualification as a:  
Peer-Certified Reputable Agent  
Please use your Agent Qualification Letter attached to  
support your clients in their journey!

### You demonstrate consistent quality

|                     |            |
|---------------------|------------|
| Recent Sales Volume | 18,019,700 |
| Recent Transactions | 49         |
| Agent Kudos         | 15         |

#### How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

#### What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands  
Co-founder & CEO  
Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737)  
hi@peerreputation.com  
www.PeerReputation.com

Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

### Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

*Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.*

### Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

### Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

### Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.



## Agent Qualification Letter

Sunday, July 27, 2025

RE: Heather Crosby

To Whom It May Concern:

Based on feedback from other agents that Heather Crosby has worked with, I am pleased to confirm that Heather Crosby #BA926788 (Keller Williams Coastal And Lakes & Mountains Realty) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Heather Crosby reputation directly at:

<https://www.peerreputation.com/Agent/Profile/heather-crosby/3098928/e4c5>

Alternatively, you may verify this agent at: <http://verify.peerreputation.com>

Sincerely,

Steven Wynands  
Co-founder & CEO  
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## Verified Professional Feedback for Heather Crosby

The following Kudos were submitted by verified cooperating agents from closed transactions only

*"Knowledgeable, friendly, and detail oriented. If she says she will get it done, you can trust she will. Absolutely a pleasure to work with."*

- Bill Kibby (Verified)

*"It was a pleasure working with Heather on this transaction. Everything went smoothly and I truly appreciated how on top of things she was throughout the process and how responsive she was. I look forward to the next one with Heather."*

- Cooperating Agent (Verified)

*"I had the pleasure of working with Heather Crosby on a recent transaction, and I'm happy to share how smoothly and professionally everything went. From the very beginning, she was communicative, organized, and solutions-oriented—qualities that make all the difference in real estate. Heather was always quick to respond, proactive in a genuinely committed to finding common ground that worked for both parties. Her professionalism helped create a collaborative atmosphere, which led to a successful and timely closing. It's always refreshing to work with an agent who demonstrates integrity, a strong work ethic throughout the process. I look forward to working with Heather again in the future."*

- Kent Bridges (Verified)

*"Heather is organized, knowledgeable and very helpful!! Would work with her again"*

- Cooperating Agent (Verified)

*"Working with Heather was an absolute delight! She was extremely knowledgeable, prompt to respond and positive every step of the way."*

- Caroline Ochtera (Verified)

*"Heather was great to work with from start to finish. Friendly, professional and top notch communication. I hope to work with Heather again in the future."*

- Cooperating Agent (Verified)

*"Heather was communicative through the entire transaction, from our initial showing request through closing and beyond. She worked to ensure both her seller and my buyer were confident with any and all terms. I look forward to working with her again!"*

- Sonya Hill (Verified)

*"Heather was a breath of fresh air when it comes to real estate deals. Not only is she*

*organized, thoughtful, and a team player. She is also very funny, upbeat and just a pleasure to be around. Thank you Heather!"*

- Cooperating Agent (Verified)

*"Heather was an absolute joy to work with!! She was very communicative and the process went extremely smooth. Couldn't have asked for a better co-broke"*

- Cooperating Agent (Verified)

*"Very Detailed and responsive agent! It was a pleasure working together!"*

- Amy Sainteloi (Verified)

*"Thank you for a smooth transaction!"*

- Cooperating Agent (Verified)

*"Heather was a great agent to work with. The entire transaction was smooth and communication was very easy. I would absolutely recommend working with her."*

- Cooperating Agent (Verified)

*"Amazing transaction with Heather. From pre showing to offer to closing, smooth and efficient transaction. Would love to do another transaction with Heather."*

- Cooperating Agent (Verified)

*"Heather is just so pleasant & fun :)."*

- Alan Hebb (Verified)

*"Heather was great to work with. Easy to work with. I'd love to work with her again"*

- Cooperating Agent (Verified)