## Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190

## Michelle Thomas, You're a Reputable Agent!

Hi Michelle Thomas,

Congratulations on achieving your qualification as a: Peer-Certified Reputable Agent Please use your Agent Qualification Letter attached to support your clients in their journey!

#### You demonstrate consistent quality

Recent Sales Volume	766,674,160
Recent Transactions	710
Agent Kudos	47

#### How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands Co-founder & CEO Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737) hi@peerreputation.com www.PeerReputation.com

# You are the Top 8%

Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

#### Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.

#### Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

#### Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.



## Agent Qualification Letter

Tuesday, July 15, 2025 RE: Michelle Thomas

To Whom It May Concern:

Based on feedback from other agents that Michelle Thomas has worked with, I am pleased to confirm that Michelle Thomas #688527 (Premier Sotheby's International Realty) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Michelle Thomas reputation directly at:

https://www.peerreputation.com/Agent/Profile/michelle-thomas/1317001/80cd

Alternatively, you may verify this agent at: http://verify.peerreputation.com

Sincerely,

Steven Wynands Co-founder & CEO Peer Reputation LLC

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Peer Reputation was built by real estate agents to uphold the high degree of skill, knowledge, and professionalism that consumers and agents expect and deserve.



### Verified Professional Feedback for Michelle Thomas

The following Kudos were submitted by verified cooperating agents from closed transactions only

"Thanks Richard for working all the way to the finish line!" - Jon Vollmer (Verified)

"Didi was so easy to work with. She always gave updates throughout the process. Would love to do another deal!"

- Cooperating Agent (Verified)

"We just closed our first transaction with Michelle and we can't say enough wonderful things about her and her phenomenal team! They were true professionals from start to finish. We can't wait to work with them again in the future! ~Kristin and Robert Marascio | John R. Wood 5th Avenue"

- Kristin Marascio (Verified)

"It was a pleasure to work with Michelle team, very professional at all levels. Looking forward for the next transaction."

- John Lopes (Verified)

"It was great!" - Cooperating Agent (Verified)

"Carol and I had a very nice working relationship. She is a profession Realtor and we had no problems we couldn't solve between our clients. Would welcome working with Carol again."

- Cooperating Agent (Verified)

"Very responsive. Looking forward to working together again"

- Ed Cavaglieri (Verified)

"Always a great transaction with Michelle."

- Ian Clausen (Verified)

"Always a pleasure to work with Michelle and her team."

- Ian Clausen (Verified)

"Very easy transaction and great communication. No problems. Always a pleasure

#### working with Michelle and her team."

- Ian Clausen (Verified)

"The entire team was very professional, friendly and knowledgeable. An absolute pleasure to work with."

- Cooperating Agent (Verified)

"Everything was fine"

- Cooperating Agent (Verified)

"Easy and fun to work with!"

- Michael Kopjanski (Verified)

"Very smooth and easy transaction"

- Cooperating Agent (Verified)

"Marissa was a joy to work with!"

- Cooperating Agent (Verified)

"She was very pleasant and easy going , professionalism."

- Cooperating Agent (Verified)

"very professional, stayed in touch, very good experience."

- Cooperating Agent (Verified)

"Amazing team to work with. A ++++"

- Melissa Perrella (Verified)

"I worked with Jill, it went very well, Thank you Jill"

- Cooperating Agent (Verified)

"She was very professional and easy to work with"

- Cooperating Agent (Verified)

"Great working with your team.. Kim is a pleasure to work with... She and I agreed we hope t - Cooperating Agent (Verified)

"Maria with Michele's team was very competent and professional"

- Cooperating Agent (Verified)

"Kim Benedict was amazing to work with! Follow up was perfect."

- Cooperating Agent (Verified)

"Closing went very smoothly. She was on top of things and a joy to work with."

- Cooperating Agent (Verified)

"Smooth Transaction, thanks!"

- Cooperating Agent (Verified)

"Maria was very good to work with. We both responded to text and emails in a timely manner."

- Cooperating Agent (Verified)

"We did not work with Michelle. We worked with a Team Member of hers. It was challenging - Cooperating Agent (Verified)

"Agent was prepared to handle all parts of the transaction. Pleasure to earn with"

- Dennis Macdonald (Verified)

"Always seamless and easy. Very professional."

- Cooperating Agent (Verified)

"Kristin Stroh was so great to work with. We had a closing that had major lender issues and closed 2 weeks late. Communication between us and all involved kept things progressing??"

- Cooperating Agent (Verified)

"Great team to work with! We were able to negotiate a fair deal for both sides! Pleasure doing business with Michelle Thomas and team!"

- Tiffany Zukowski (Verified)

"Very thorough and professional"

- Jack Lanners (Verified)

"Smooth transaction ... "

- Parker Hansen (Verified)

"professional"

- Cooperating Agent (Verified)

"Very professional! It was a smooth transaction."

- Cooperating Agent (Verified)

"Michelle and her team were great to work with! I hope to have the opportunity to work together again in the future."

- Lex Mckinney (Verified)

"Team Michelle maintained an excellent stream of communication between all the team members and myself coordinating contract signing, Home Owners Association applications, home owners disclosure documents and finally coordinating all the closing documents to move forward in a timely fashion to the closing. Team Michelle accommodated my need for me to close on time as I was the buyer and represented myself in the real estate transaction. The transactions with the title company and all the correspondence was also sent to me again on a timely basis. Working from the buyer's perspective made me want to work with team Michelle again in the not too distant future." - John Caponetto (Verified)

"Helpful cooperating agent, professional and trustworthy."

- Cooperating Agent (Verified)

"Great team and very responsive."

- Cooperating Agent (Verified)

"Very good realtor , easy to work with"

- Cooperating Agent (Verified)
- "I worked with Ria Sayers, she was very professional, thank you Ria."
  - Cooperating Agent (Verified)

"Michelle and her team were great to work with...Extremely professional." - Janet Zasada (Verified)

"The professionalism of her and her staff."

- Jerry Breshin (Verified)

"I enjoyed working with Michelle and her team of experts. From the start to finish, all went well. I'm sure I was a pest at times, but that's me!"

- Cooperating Agent (Verified)

"Team were all very professional."

- Cooperating Agent (Verified)

"Smooth transaction, thank you!"

- Cooperating Agent (Verified)

"Smooth transaction, thanks!" - Cooperating Agent (Verified)