

# Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190



You are the Top 8%

## Rob Principe, You're a Reputable Agent!

Hi Rob Principe,

Congratulations on achieving your qualification as a:  
Peer-Certified Reputable Agent  
Please use your Agent Qualification Letter attached to  
support your clients in their journey!

### You demonstrate consistent quality

Recent Sales Volume	5,632,900
Recent Transactions	15
Agent Kudos	9

### How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

### What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands  
Co-founder & CEO  
Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737)  
hi@peerreputation.com  
www.PeerReputation.com

Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

### Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

*Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.*

### Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

### Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

### Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.



## Agent Qualification Letter

Friday, May 2, 2025

RE: Rob Principe

To Whom It May Concern:

Based on feedback from other agents that Rob Principe has worked with, I am pleased to confirm that Rob Principe (Howard Hanna Downtown Norfolk) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Rob Principe reputation directly at:

<https://www.peerreputation.com/Agent/Profile/rob-principe/2365345/1aa2>

Alternatively, you may verify this agent at: <http://verify.peerreputation.com>

Sincerely,

Steven Wynands  
Co-founder & CEO  
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## Verified Professional Feedback for Rob Principe

The following Kudos were submitted by verified cooperating agents from closed transactions only

*"Rob was always available and stayed on top of the transaction through a successful closing. He worked toward a win/win for both parties and was knowledgeable and professional. Rob was very engaged with all the team members to ensure an on-time closing!"*

- Mick Shaw (Verified)

*"I have worked with Rob on transactions before. He is always us efficient, dependable and a pleasure to work with. I look forward to future transactions with him. Dana Gustafson"*

- Dana Gustafson (Verified)

*"Working with Rob on 605 Summers Dr in Norfolk, VA was a seamless experience. His professionalism and clear communication helped keep the transaction moving smoothly. I hope to have the opportunity to work with him again soon!"*

- Lea Marie Ngowaki (Verified)

*"Rob was great during the transaction! Always responsive and worked hard to make it as smooth as possible."*

- Cooperating Agent (Verified)

*"Rob, Thanks for the smooth transaction. Hope we cross paths again! Jean"*

- Cooperating Agent (Verified)

*"Rob was great with communication, follow up and ownership."*

- Cooperating Agent (Verified)

*"Very responsive and professional"*

- Cooperating Agent (Verified)

*"Rob did a great job of finding us a good buyer, moving the sale along smoothly, and we'd like to work with him, again! Dora Lee and Shirley"*

- Dora Lee Taylor (Verified)

*"Rob is great to work with - great communication and keeps things on schedule."*

- Lety Pena (Verified)