## Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190

## Susan Gregory Gregory, You're a Reputable Agent!

Hi Susan Gregory Gregory,

Congratulations on achieving your qualification as a: Peer-Certified Reputable Agent Please use your Agent Qualification Letter attached to support your clients in their journey!

#### You demonstrate consistent quality

Recent Sales Volume 35,420,294

Recent Transactions 55 Agent Kudos 16

#### How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

#### What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands Co-founder & CEO Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737) hi@peerreputation.com www.PeerReputation.com



Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

#### Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.

#### Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

#### Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

#### Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.

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### Agent Qualification Letter

Thursday, August 14, 2025 RE: Susan Gregory Gregory

To Whom It May Concern:

Based on feedback from other agents that Susan Gregory Gregory has worked with, I am pleased to confirm that Susan Gregory Gregory #111538 (Wayne Kankelberg Real Estate, Llc) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Susan Gregory Gregory reputation directly at:

https://www.peerreputation.com/Agent/Profile/susan-gregory-gregory/1429658/8eb7

Alternatively, you may verify this agent at: http://verify.peerreputation.com

Sincerely,

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Steven Wynands Co-founder & CEO Peer Reputation LLC

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Peer Reputation was built by real estate agents to uphold the high degree of skill, knowledge, and professionalism that consumers and agents expect and deserve.





## Verified Professional Feedback for Susan Gregory Gregory

The following Kudos were submitted by verified cooperating agents from closed transactions only

"Susan is awesome to work with! Super friendly, communication is top notch and she really does help to accomplish the goal. I would love to work with Susan again."

- Zach Shaver (Verified)
- "Thanks for being so wonderful to work with! Can't wait to do another deal together!"
  - Cooperating Agent (Verified)
- "Wonderful experience!"
  - Carlye Wyatt (Verified)
- "Susan is amazing and went above and beyond to make the buying experience for my clients awesome. She is very detailed, experienced, and made sure my clients were satisfied. Thank you Susan!"
  - Cooperating Agent (Verified)
- "A true professional, proud to complete this extremely smooth transaction with her. Great communication, knowledge, and responsiveness. My clients truly enjoyed this building experience."
  - Cindy Johnson (Verified)
- "Susan was wonderful and very helpful!"
  - Michelle Burbank (Verified)
- "She was very professional and kind. Very patient with me as I was a bit in over my head with our transaction working with a developer and the city of Vancouver, engineers and contractors. Her calmness helped me stay calm and we got through it just fine and even closed the transaction early!"
  - Cheryl Hubler (Verified)
- "She made the process easy, and was thorough and speedy with documents and responses."
  - Cooperating Agent (Verified)
- "Susan is helpful, friendly and communicative!"
  - Cooperating Agent (Verified)

- "I would covet the opportunity to work with Susan again!"
  - Cooperating Agent (Verified)
- "No unnecessary drama. Smooth transaction on both sides."
  - Cooperating Agent (Verified)
- "Thank you for a great transaction."
  - Cooperating Agent (Verified)
- "She was very professional, kind, patient and understanding!"
  - Cooperating Agent (Verified)
- "Susan was great to work with throughout the transaction! Her communication was frequent and very professional. I look forward to working with her again soon!"
  - Cooperating Agent (Verified)
- "Susan was a dream to work with. I hope to get the opportunity to do it again. Always responsive and dependable. I look forward next time."
  - Cooperating Agent (Verified)
- "Susan was great to work with! Easy to contact and communicate with. Made for such a smooth transaction."
  - Cooperating Agent (Verified)