## Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190

### Wes Smith, You're a Reputable Agent!

Hi Wes Smith.

Congratulations on achieving your qualification as a: Peer-Certified Reputable Agent Please use your Agent Qualification Letter attached to support your clients in their journey!

#### You demonstrate consistent quality

Recent Sales Volume 26,847,973

Recent Transactions 67 Agent Kudos 16

#### How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

#### What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands Co-founder & CEO Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737) hi@peerreputation.com www.PeerReputation.com



Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

#### Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.

#### Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

#### Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

#### Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.

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### Agent Qualification Letter

Friday, July 18, 2025 RE: Wes Smith

To Whom It May Concern:

Based on feedback from other agents that Wes Smith has worked with, I am pleased to confirm that Wes Smith #WV0030184 (Pearson Smith Realty, LLC) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Wes Smith reputation directly at:

https://www.peerreputation.com/Agent/Profile/wes-smith/45100/AB38

Alternatively, you may verify this agent at: http://verify.peerreputation.com

Sincerely,

AM

Steven Wynands Co-founder & CEO Peer Reputation LLC

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Peer Reputation was built by real estate agents to uphold the high degree of skill, knowledge, and professionalism that consumers and agents expect and deserve.

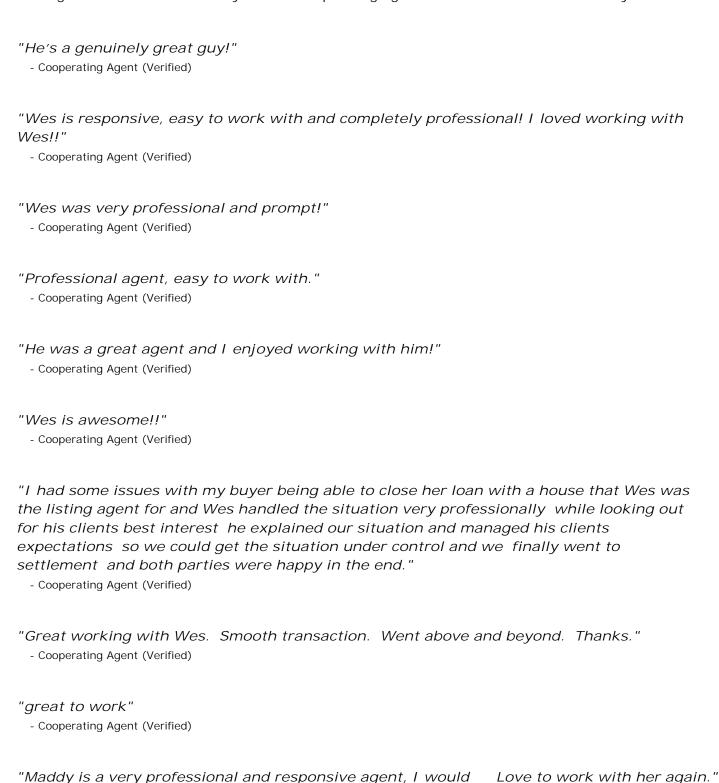


- Evelyn Guzman (Verified)



# Verified Professional Feedback for Wes Smith

The following Kudos were submitted by verified cooperating agents from closed transactions only



"Repairs made quickly to keep contract on schedule. process ." - Mary Carrigan (Verified)	Good communication.	Knows the
"Great working with Wes!" - Natalie Hoffmann (Verified)		
"Wes is wonderful to work with!" - Cooperating Agent (Verified)		
"Good agent!"  - Cooperating Agent (Verified)		
"Loved working with Wes! Let's do more!"		

Comparation Amont (Varified)

- Cooperating Agent (Verified)

"Wes was always prompt with Communication and was great to work with when selling my home."

- Derek Baron (Verified)