

Peer Reputation

11654 Plaza America Dr #659, Reston, VA 20190



You are the Top 8%

Wes Smith, You're a Reputable Agent!

Hi Wes Smith,

Congratulations on achieving your qualification as a:
Peer-Certified Reputable Agent
Please use your Agent Qualification Letter attached to support your clients in their journey!

You demonstrate consistent quality

Recent Sales Volume	26,579,423
Recent Transactions	66
Agent Kudos	16

How is this designation earned?

No one understands what it takes to get from contract to close better than other real estate professionals. We requested feedback from agents with whom you successfully closed transactions. The overwhelming consensus is that you're a great agent to work with.

What do I do with this?

It's a very competitive market and your proven ability to close transactions smoothly will give your buyers an edge in finding their dream home.

Nearly one third of home sales face delays and risk falling through completely. Use your Reputation to show listing agents that you are committed to preventing this problem from occurring to them.

Steven Wynands
Co-founder & CEO
Peer Reputation LLC

1-833-PEER-REP (1-833-733-7737)
hi@peerreputation.com
www.PeerReputation.com

Reputable Agents are the kind of agents that other agents want to work with, and the kind of agents that clients deserve. Less than 8% of real estate agents are Reputable Agents and you are one of them!

Reputable Agents Are Better

There are many moving parts in real estate transactions where things can go wrong. The best experiences happen when great agents help their clients navigate the complex real estate process.

Great agents are identified by the quality of their work and fellow agents are in the best position to provide that assessment. That's why the best measure of a great agent is their Peer Reputation. Simply put:

Looking at consumer reviews is like asking your friend which doctor they go to. Using Peer Reputation is like asking your doctor who they would go to for surgery.

Your Homebuyers Have An Edge

Reputable Agents are known for being great to work with which is why listing agents prefer to work with them and their buyers.

Your Sellers Are More Protected

Reputable Agents go above and beyond in protecting their sellers' interests. Leverage millions of real estate connections to make sure your sellers will have a smooth closing by verifying buyer, agent, and lender quality before selecting an offer.

Nationwide Referral Network

You are connected with thousands of Reputable Agents like yourself. That means you can still take good care of your clients even if they're moving across the country.



Agent Qualification Letter

Monday, July 7, 2025

RE: Wes Smith

To Whom It May Concern:

Based on feedback from other agents that Wes Smith has worked with, I am pleased to confirm that Wes Smith #WV0030184 (Pearson Smith Realty, LLC) is a Peer-Certified Reputable Agent.

Fewer than 8% of real estate agents can claim this designation. This designation is an indicator of a skilled, knowledgeable real estate professional with a proven history of smoothly guiding transactions from contract through closing.

This certification is subject to change at any time. You may verify the current state of Wes Smith reputation directly at:

<https://www.peerreputation.com/Agent/Profile/wes-smith/63370/5c99>

Alternatively, you may verify this agent at: <http://verify.peerreputation.com>

Sincerely,



Steven Wynands
Co-founder & CEO
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Verified Professional Feedback for Wes Smith

The following Kudos were submitted by verified cooperating agents from closed transactions only

"He's a genuinely great guy!"

- Cooperating Agent (Verified)

"Wes is responsive, easy to work with and completely professional! I loved working with Wes!!"

- Cooperating Agent (Verified)

"Wes was very professional and prompt!"

- Cooperating Agent (Verified)

"Professional agent, easy to work with."

- Cooperating Agent (Verified)

"He was a great agent and I enjoyed working with him!"

- Cooperating Agent (Verified)

"Wes is awesome!!"

- Cooperating Agent (Verified)

"I had some issues with my buyer being able to close her loan with a house that Wes was the listing agent for and Wes handled the situation very professionally while looking out for his clients best interest he explained our situation and managed his clients expectations so we could get the situation under control and we finally went to settlement and both parties were happy in the end."

- Cooperating Agent (Verified)

"Great working with Wes. Smooth transaction. Went above and beyond. Thanks."

- Cooperating Agent (Verified)

"great to work"

- Cooperating Agent (Verified)

"Maddy is a very professional and responsive agent, I would Love to work with her again."

- Evelyn Guzman (Verified)

"Repairs made quickly to keep contract on schedule. Good communication. Knows the process ."

- Mary Carrigan (Verified)

"Great working with Wes!"

- Natalie Hoffmann (Verified)

"Wes is wonderful to work with!"

- Cooperating Agent (Verified)

"Good agent!"

- Cooperating Agent (Verified)

"Loved working with Wes! Let's do more!"

- Cooperating Agent (Verified)

"Wes was always prompt with Communication and was great to work with when selling my home."

- Derek Baron (Verified)